VERMONT EDUCATIONAL AND HEALTH BUILDINGS FINANCING AGENCY - OPERATING FUND

FINANCIAL STATEMENTS
DECEMBER 31, 2017
WITH COMPARATIVE TOTALS FOR 2016
AND
INDEPENDENT AUDITOR'S REPORTS

VERMONT EDUCATIONAL AND HEALTH BUILDINGS FINANCING AGENCY - OPERATING FUND

DECEMBER 31, 2017 AND 2016

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Mudgett
Jennett &
Krogh-Wisner, P.C.
Certified Public Accountants #435

INDEPENDENT AUDITOR'S REPORT

The Members of the Board Vermont Educational and Health Buildings Financing Agency

Report on the Financial Statements

We have audited the accompanying financial statements of the Vermont Educational and Health Buildings Financing Agency - Operating Fund (the Agency), a component unit of the State of Vermont, as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise the Agency's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Vermont Educational and Health Buildings Financing Agency - Operating Fund as of

December 31, 2017, and the changes in its financial position and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Prior-Year Comparative Information

We have previously audited the Agency's 2016 financial statements, and we expressed an unmodified audit opinion on those financial statements in our report dated July 31, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report, dated June 26, 2018, on our consideration of the Agency's internal control over financial reporting; on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements; and on other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Agency's internal control over financial reporting and compliance.

Montpelier, Vermont June 26, 2018

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VERMONT EDUCATIONAL AND HEALTH BUILDINGS FINANCING AGENCY - OPERATING FUND MANAGEMENT'S DISCUSSION AND ANALYSIS DECEMBER 31, 2017

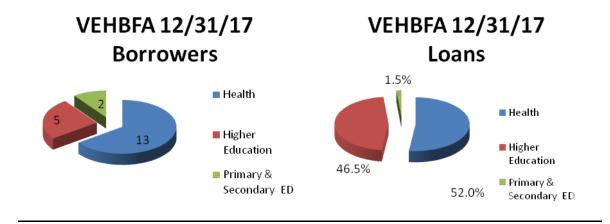
The Vermont Educational and Health Buildings Financing Agency (the "Agency") facilitates financing for capital expenditures and refinancing of indebtedness for eligible 501(c)(3) Vermont health care, educational institutions and private libraries through the issuance of primarily tax-exempt debt instruments. The Agency issues debt instruments, which do not constitute a debt of the State of Vermont, its legislature or any political subdivision. These debt instruments are payable solely from payments made by the related borrowing institutions and related assets held by trustees. The Agency has no general liability with respect to these obligations and has no beneficial interest in the related assets held by trustees. As a result, the obligations are not reported as liabilities and the related assets held by trustees are not reported as assets in these financial statements. These financial statements present financial information solely for the Agency's Operating Fund. The discussion of the Agency's financial performance provides an overview of the Agency's financial activities for the fiscal year ended December 31, 2017.

Financial Highlights

In 2017, the Agency issued no new or refunding bonds. In 2016, the Agency issued \$451,818,131 in new and refunding bonds on behalf of eight borrowers. Initial fees from borrowers decreased from \$389,855 in 2016 to \$0 in 2017. This decrease in initial fees correlates with the absence of new or refunding bonds during 2017. At December 31, 2017, the Agency had 20 borrowers with outstanding loans.

Outstanding Revenue Bonds at 12/31/17

Borrower Type	Amount of Loans	% of Total
Health	\$530,982,398	52.0%
Higher Education	\$474,668,292	46.5%
Primary and Secondary Ed.	\$15,589,747	1.5%
Total	\$1,021,240,437	100%



Assets

Total Assets increased by \$77,479 or 5.04% from 2016 to 2017. Assets are made up primarily of Cash and Cash Equivalents and Investments.

Asset Summary

	2017	2016	Vari	ance	
	2017	2016	Amount	Percent	
Cash and Cash Equivalents	\$92,188	\$96,203	\$(4,015)	- 4.17%	
Prepaid Expenses and Accounts Receivable	\$1,487	\$1,170	\$317	27.09%	
Investments	\$1,522,274	\$1,441,097	\$81,177	5.63%	
Total Assets	\$1,615,949	\$1,538,470	\$77,479	5.04%	

Liabilities and Net Position

In 2017, Net Position increased \$77,479 from 2016 to 2017, or 5.04%.

Liability and Net Position Summary

	2017	2016	Vari	iance
	2017	2016	Amount	Percent
Liabilities	\$54,720	\$1,485	\$53,235	3584.85%
Net Position	\$1,561,229	\$1,536,985	\$24,244	1.58%
Total Liabilities and Net Position	\$1,615,949	\$1,538,470	\$77,479	5.04%

Operating Summary

The financial activities of the Agency in 2017 had the following significant events to report. Total Operating and Nonoperating Revenues in 2017 amounted to \$188,591 which represents a decrease of \$386,033 from the prior year's total revenues of \$574,624. Investment earnings were up by \$145 in 2017 due to consistent investment performance. Annual and Initial Fees from Borrowers with other income decreased by \$386,178 from \$454,791 in 2016 to \$68,613 in 2017. This decrease was due to the lack of bonds issued on behalf of borrowers in 2017. Operating expenses of \$164,347 represent a decrease of \$247,963 from the prior year's expenses of \$412,310.

Revenues and Expense Summary

	2017 2016		Var	iance
	2017	2010	Amount	Percent
Annual Fees from Borrowers	\$68,593	\$64,936	\$3,657	5.63%
Initial Fees from Borrowers and other revenue	\$20	\$389,855	\$(389,835)	-100.00%
Investment Income	\$119,978	\$119,833	\$145	.12%
Total Revenues	\$188,591	\$574,624	\$(386,033)	-67.18%
Total Expenses	\$164,347	\$412,310	\$(247,963)	-60.14%
Decrease in Change of Net Position	\$24,244	\$162,314	\$(138,070)	-85.06%

Contact for Further Information

This financial report is designed to provide the reader with a general overview of the Agency's finances. Questions about this report or requests for additional financial information should be directed to Michael Gaughan, Executive Director, Vermont Educational and Health Buildings Financing Agency, Champlain Mill, 20 Winooski Falls Way, Winooski, VT 05404, at 802-654-7377 or at michaelg@vtbondagency.org.

VERMONT EDUCATIONAL AND HEALTH BUILDINGS FINANCING AGENCY - OPERATING FUND STATEMENT OF NET POSITION DECEMBER 31, 2017 WITH COMPARATIVE TOTALS FOR 2016

ASSETS	<u>2017</u>	<u>2016</u>
Current assets:		
Cash and cash equivalents Prepaid expenses and accounts receivable Investments	\$ 92,188 1,487 1,522,274	\$ 96,203 1,170 1,441,097
Total current assets	1,615,949	1,538,470
Total assets	\$ 1,615,949	\$ 1,538,470
LIABILITIES AND NET POSITION		
Current liabilities:		
Accounts payable	\$ 54,720	\$ 1,485
Net position:		
Unrestricted	1,561,229	1,536,985
Total liabilities and net position	\$ 1,615,949	\$ 1,538,470

VERMONT EDUCATIONAL AND HEALTH BUILDINGS FINANCING AGENCY - OPERATING FUND STATEMENT OF REVENUES, EXPENSES AND CHANGE IN NET POSITION FOR THE YEAR ENDED DECEMBER 31, 2017 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2016

OPERATING REVENUES:	<u>2017</u>	<u>2016</u>
Annual fees from institutions Initial fees from institutions Other revenues	\$ 68,593 - 20	\$ 64,936 389,855
Total operating revenues	68,613	454,791
OPERATING EXPENSES	164,347	412,310
OPERATING INCOME (LOSS)	(95,734)	42,481
NONOPERATING REVENUES:		
Interest and other investment revenues gain (loss)	119,978	119,833
CHANGE IN NET POSITION	24,244	162,314
NET POSITION, beginning of year	1,536,985	1,374,671
NET POSITION, end of year	\$ 1,561,229	\$ 1,536,985

VERMONT EDUCATIONAL AND HEALTH BUILDINGS FINANCING AGENCY - OPERATING FUND STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2017 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2016

		<u>2017</u>		<u>2016</u>
CASH FLOWS FROM OPERATING ACTIVITIES:				
Cash received from institutions -				
Annual fees	\$	68,593	\$	64,936
Initial fees		-		389,855
Other revenues		20		-
Cash paid to suppliers		(49,594)		(372,275)
Cash paid to employees		(61,835)		(49,289)
Net cash provided (used) by operating activities		(42,816)		33,227
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of investments		(149,094)		(173,925)
Proceeds from sales of investments		67,917		67,441
Gain (loss) on investments		71,945		81,611
Earnings on investments		48,033		38,222
Net cash provided (used) by investing activities		38,801		13,349
INCREASE (DECREASE) IN CASH				
AND CASH EQUIVALENTS		(4,015)		46,576
CASH AND CASH EQUIVALENTS,				
beginning of year		96,203		49,627
CASH AND CASH EQUIVALENTS,				
end of year	\$	92,188	\$	96,203
RECONCILIATION OF OPERATING INCOME				
(LOSS) TO NET CASH PROVIDED (USED)				
BY OPERATING ACTIVITIES:				
Operating income (loss)	\$	(95,734)	\$	42,481
Adjustments to reconcile operating income (loss) to	•	(,)	7	,
net cash provided (used) by operating activities -				
(Increase)/decrease in following assets -				
Prepaid expenses and accounts receivable		(317)		(1,170)
Increase (decrease) in following liabilities -		,		() /
Accounts payable		53,235		(8,084)
Net cash provided (used) by operating activities	\$	(42,816)	\$	33,227

The notes to financial statements are an integral part of this statement.

1. Summary of operations and significant accounting policies:

The Vermont Educational and Health Buildings Financing Agency (the Agency) is a public instrumentality of the State of Vermont created in 1966 and becoming operational in 1969. The Board of the Agency consists of four ex-officio members, seven members appointed by the Governor of the State of Vermont and two members selected by the appointed members. The Agency is considered a component unit of the State of Vermont and is included as part of the State of Vermont's financial reporting entity.

The purpose of the Agency is to facilitate financing for capital expenditures and refinancing of indebtedness for eligible Vermont health care, educational institutions and non-profit libraries through the issuance of primarily tax-exempt debt instruments.

The accounting policies of the Agency conform to accounting principles generally accepted in the United States of America. The following is a summary of the significant accounting policies and financial statement presentation.

- A. <u>Basis of presentation</u> The financial statement presentation follows the recommendations of the Governmental Accounting Standards Board (GASB) in its Statement No. 34, *Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments*. The Agency is a special-purpose entity with only business-type activities. Under GASB Statement No. 34, such entities present only the financial statements required for enterprise funds.
- B. <u>Measurement focus and basis of accounting</u> The Agency uses the economic resources measurement focus and the accrual basis of accounting whereby revenues are recorded when earned and expenses are recorded when the obligation for payment is incurred. Operating revenues include annual and initial fees from institutions. The accounts of the Agency are maintained in accordance with the principles of fund accounting.
- C. Reporting entity The Agency issues primarily tax-exempt instruments, which do not constitute a debt of the State of Vermont, its legislature or any political subdivision. These debt instruments are payable solely from payments made by the related borrowing institutions and related assets held by trustees. The Agency has no general liability with respect to these obligations and has no beneficial interest in the related assets held by trustees. Accordingly, the Agency does not report these obligations as liabilities (note 4), and related assets held by trustees are not reported as assets in these financial statements. Therefore, the financial statements present financial information solely for the Operating Fund.
- D. <u>Cash and cash equivalents</u> The Agency considers all cash on hand, demand deposits and money market funds to be cash and equivalents.
- E. <u>Investments</u> The Agency's Board appointed Raymond James & Associates, Inc. as its investment advisor to oversee the Agency's investments. Investments are reported at fair value using quoted prices in active markets. This is considered a level 1 input valuation technique under the framework established by U.S. GAAP for measuring fair value. Unrealized gains and losses are included with investment revenues.

1. Summary of operations and significant accounting policies (continued):

- F. <u>Use of estimates</u> The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, as well as disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.
- G. <u>Prior year totals</u> The basic financial statements include certain prior year summarized comparative information in total does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Agency's financial statements for the year ended December 31, 2016, from which the summarized information was derived.

2. Custodial credit risk – deposits and investments:

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, the Agency will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. Custodial credit risk for investments is the risk that, in the event of the failure of the counterparty to a transaction, the Agency will not be able to recover the value of its investments or collateral securities that are in the possession of another party. At December 31, 2017, the Agency's depository accounts were fully insured or collateralized. Cash and cash equivalents included \$44,470 of deposits in a money market fund rated AAAm by Standard & Poor's Ratings Services. At December 31, 2016, cash and cash equivalents included \$19,543 of deposits in a money market fund rated AAAm by Standard & Poor's Ratings Services.

3. Investments:

The Agency has adopted an investment policy and investment procedures to guide management and the Board in the investment of Agency funds. The Agency's overall goal is to protect the assets of the Agency through the use of safe and predictable investments and to achieve growth in excess of inflation in order to provide income to supplement administration of current programs and provide a source of capitalization for new programs. The Agency's investment policy for long-term investments includes that the "prudent investor rule" shall be used for managing the Agency's assets.

Investments and cash with the custodian consist of \$1,522,274 of investments in mutual funds and \$44,700 of money market funds as of December 31, 2017. On December 31, 2016, investments and cash with the custodian included \$1,441,097 of mutual funds and \$19,543 of money market funds.

3. Investments (continued):

<u>Fair value and classification</u> - Investments are stated at fair value as described in note 1.E. The fair value and classification of investments held at December 31, 2017 is as follows:

	Fair Value
Large Company U.S. Stock	\$ 335,172
Small Company U.S. Stock	70,224
International	74,995
Specialty Stocks	62,588
Total equities	542,979
Fixed Income Securities	908,260
Preferred Stock	71,035
Total fixed income	979,295
	\$ 1,522,274

The Agency's Finance Committee developed an Investment Policy Statement which provides target allocations of asset classes, a weighted average portfolio minimum rating of A1/A+, and a duration within the range of 75% to 125% of benchmark duration. The Agency's asset allocation in its portfolio of mutual fund investments at December 31, 2017 based on information obtained from the fund companies is as follows:

	Investment Statement Range	Target <u>Allocation</u>	Allocation as of December 31, 2017
Large/Mid Company U.S. Stock	10% to 14%	12%	22%
Small Company U.S. Stock	3% to 7%	5%	3%
International Stock	4% to 8%	6%	4%
Specialty Stock	5% to 9%	<u>7%</u>	<u>4%</u>
Total equities		<u>30%</u>	<u>33%</u>
Fixed Income Investments	45% to 65%	56%	57%
Preferred Stock	0% to 5%	4%	5%
Cash	0% to 15%	<u>10%</u>	<u>5%</u>
Total fixed income and cash		<u>70%</u>	<u>67%</u>
		<u>100%</u>	<u>100%</u>

<u>Interest rate risk</u> - Interest rate risk is the risk that changes in market interest rates will affect the fair value of certain investments. The Agency's investments in fixed income mutual funds of \$908,260 at December 31, 2017 had an average duration of 5.4 years and the average maturity was 6.3 years based on information obtained from the fund companies.

3. Investments (continued):

<u>Credit risk</u> - Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The Agency's money market investment at December 31, 2017 was rated AAAm by Standard and Poor's Ratings Services. The Agency's investments in equity mutual funds were not rated. The Agency's fixed income mutual funds of \$908,260 at December 31, 2017 had an average credit quality of A based on information obtained from the fund companies.

Concentration of credit risk - Concentration of credit risk is the risk of loss attributed to the magnitude of a government's investment in a single issuer. With the exception of U.S. Treasury and federal agency bonds and notes, the Agency's Investment Policy Statement limits fixed income investments in any one issuer to 10%, and limits equity investments in any one company to 5% at cost or 8% at market of any manager's portfolio. At December 31, 2017, the Agency does not hold more than these limits in any one issuer based on information obtained from the fund companies.

4. Related parties:

The Agency reimburses a related party for general and administrative services. The total amount paid during the year to the related party was approximately \$77,764 with an additional amount of \$54,720 accrued and payable at December 31, 2017. During 2016, approximately \$118,089 was paid to the related party with a receivable of \$1,170 due to the Agency at December 31, 2016.

5. Conduit debt obligations:

As of December 31, 2017 and 2016, revenue bonds and construction notes payable of the Agency's underlying borrowers consisted of 20 and 23 series with aggregate principal amounts payable of \$1,021,240,437 and \$1,071,957,109, respectively. The Agency has no obligation for the borrowers' loan balances as discussed in note 1.C. above.

The Agency discloses the aggregate amounts outstanding at year-end consistent with Governmental Accounting Standards Board Interpretation No. 2.

6. Commitments and subsequent events:

The Agency anticipates additional financings for other authorized borrowers during the 2018 fiscal year.

Mudgett
Jennett &
Krogh-Wisner, P.C.
Certified Public Accountants #435

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Members of the Board Vermont Educational and Health Buildings Financing Agency

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Vermont Educational and Health Buildings Financing Agency - Operating Fund, a component unit of the State of Vermont, as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise the Vermont Educational and Health Buildings Financing Agency - Operating Fund's basic financial statements, and have issued our report thereon dated June 26, 2018.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Vermont Educational and Health Buildings Financing Agency - Operating Fund's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Vermont Educational and Health Buildings Financing Agency - Operating Fund's internal control. Accordingly, we do not express an opinion on the effectiveness of the Vermont Educational and Health Buildings Financing Agency - Operating Fund's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Vermont Educational and Health Buildings Financing Agency - Operating Fund's financial statements are free from material misstatement, we performed tests of its

compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this report is not suitable for any other purpose.

Mudgett, Jennett & Thursh Many P.C.

Montpelier, Vermont June 26, 2018